

To Our Friends,

A change in the local supply chain happened again. **B&L Wholesale from Rochester, Buffalo, Jamestown NY, and Erie PA** is now part of SRS Distribution Group. Headquarters and senior management for this new entity is McKinney TX. We did have home town distributors on Broadway in Buffalo and another on Smith Street until just a few years ago. Eventually McLean's and Sellmore were taken over by **ABC Supply** from Benoit WI. **Allied** is here now. Their home is in Jersey City, NJ. **Alside** is from Akron, OH. **North Coast Roofing Systems** is owned by Beacon Roofing Supply of Herndon VA.

We're not happy to see this. When local companies close or are sold off in favor of out of state entities they do so at the expense of our community. WNY is not best served when corporate dollars that once had a home here are now sent out of state. We are a small business, locally owned, and proud of it. Our commitment to this community, our customer's, and employees is huge but our company is not.

Weatherpanel's home office is on Chandler Street in North Buffalo and we've been here since starting the business in 1948. The land and buildings that we occupy has grown in recent years. We started with a building 25000 sq. ft. in size and almost no land to go with it. Now we enjoy almost 90,000 sq. ft. of office and warehouse space that sits on a parcel of land over 8 acres in size. Can we get the job done? You bet we can. For us there is no out of state "Corporate HQ" to push our buttons or make the calls when a decision that can impact your business is made.

As always, our aim is to provide quality in product, service, and attitude. The goals won't be changing any time soon. We are blessed for the opportunities you have given us to manage. From that we have built a solid business and formed great and lasting friendships. Thank you from all of us. We are looking forward to be of service again this year.



**THANK
YOU**

By purchasing from a locally owned company
your dollars remain in this community

More **dollars** stay local,
more local businesses
grow, and more **jobs**
are **created**.



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